







RESULTS OF INFORMATION COLLECTION SAN MARCOS GUATEMALA

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This publication has not been officially edited by IOM.

Published by:

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This publication was made possible through the support provided by the United States Department of State Bureau of Population, Refugees and Migration under the framework of the Regional Program on Migration, Mesoamerica-The Caribbean. The views expressed do not necessarily reflect the official policies of the Government of the United States.



Communication for Development (C4D) is a participative process in which we work along with communities to find solutions to local problems.

In 2019, using a world-verified methodology for the use of C4D in migration issues, the International Organization for Migration (IOM) set out to support its partners in the implementation of a strategy to promote behavioral change. The first step in this methodology is to know the communities where the strategy is to be implemented. To this end, IOM, with the support of local partners, conducted a study in several communities of San Marcos. The goal was to discover the knowledge, attitudes and behaviors people had concerning migration, and particularly about irregular migration. This study is a baseline on which we can build the next steps of a joint strategy. Next, we present you with the main findings of the study.

• METHODOLOGY

282	Target audience	Personas entre 12 y 17 años que han planeado migrar en los próximos doce meses o quieren hacerlo aunque no lo tengan planeado en el próximo año.				
\bigcirc	Total	438 people surveyed	Gender Women 51,9% 48,9% Man	Ages 12 to 14 50,6% 59,4% 15 to 19	Education Completed Elementary 84.1% 15.6% Completed Basic	Religión 56% Protestant 35% Catholic 8% Jewish
Ø	Coverage ¹	• Treatment area San Marcos, 110 people San Pedro Sacatepéquez, 178 people				
	Survey method	The surveys were applied by institute professors linked to the Ministry of Education, who were trained by IOM in the manner of administration of the questionnaire. The subjects were selected through random sampling, in coordination with the Departmental Direction of Education in San Marcos.				
	Sampling method	22 February to 12 March				
	Sample size	438 people				
	Collection method	Face-to-face survey, with personal interviews assisted by a tablet, using randomized sampling inside schools.				

¹ The treatment area comprises the main community where we intend to work, while the control area is a baseline for comparison at the time of evaluating results. In this community we are not to work directly, as it would alter the measuring of results.

Have you migrated before?	Do you wish to migrate?	Where do you wish to migrate to? 65.2% The United States 10.6% Spain 6.6% Canada 5% Mexico 12.7% Other (Argentina, Italy, Costa Rica, Panama)		
68.5% No				
24.1% to another department	54.6% Yes, in the upcom- ing 12 months			
7.7% to another country	45.4% Yes, but not in the			
	upcoming months			
Do you know anyone in your country of destination?	Why do you wish to migrate?	How do you intend to migrate? 41,8% With help of a smuggler 38,8% getting a visa 9,9% getting a work permit 6,1% I still don't know 1,9% filing for asylum in Mexico or the U 1,0% through a recruiter who offered me a job 0,5% in a caravan		
80.8% Family	38.9% Work or other labor			
13.4% No one	opportunities			
6.3% Friends	21.3% to improve my quality of life			
1.2% Family or friends	20% education opportunities			
0.2% Employees				
0.2% Other				
	What would migrating cost you?			
	USD 7,699.00			
Which risks are you less concerned about?	How do you intend to pay the costs of migrating?	Which risks are you most concerned about?		
		70% Duine in the unit		
42% Not finding a job abroad	41,5% Personal savings	70% During in the work		
	· · · · · · · · · · · · · · · · · · ·	79% Dying in the way		
44% Having health problems	40,4% borrowing from family or friends	77% being kidnapped		
44% Having health problems 48% being arrested and deported	 40,4% borrowing from family or friends 20,6% loan from a bank 	77% being kidnapped 75% suffering abuse or sexual violence		
 42% Not finding a job abroad 44% Having health problems 48% being arrested and deported 50% labor exploitation 	40,4% borrowing from family or friends	77% being kidnapped		

0,1% Other

KNOWLEDGE

- 39% of people don't know that to enter the US they need a passport and a visa or work permit.
- 63,4% say migrating regularly to the US has become harder.
- **36%** consider going without documents if they don't get to do it regularly
- Only 9,2% point at local training and study support programs as alternatives to migrating to the US

ATTITUDES

- 84,63% completely or somewhat agree with the statement that a person who makes it to the US will have a good quality of life.
- 64,1% are completely or somewhat in agreement with the notion that, as long as you have a good smuggler, it is easy to enter the US.
- **78,2%** are completely or somewhat interested in finding options to stay studying in their country and build a life plan.
- 90,3% are completely or somewhat willing to make an effort to get the documents necessary to migrate regularly.

PRACTICES

- 40,1% don't know what their strengths and limitations are, in case they decided to migrate today.
- 23% would accept a job offer in the US made by a stranger.
- 33% say they don't understand the legal requirements to live in another country.
- 28,7% would accept a job offer in the US with which they don't feel comfortable.
- 48,6% say they don't understand the process of applying for a scholarship.
- 57% don't understand the procedure to create a resumé and apply for a job.



KEY TAKEOUTS

• **70,2%** have a positive attitude towards migrating with the required documents, and **69,6%** say they would be completely willing to make an effort to get those documents and migrate regularly.

• The surveyed population has a large knowledge of the risks entailed in migrating irregularly. Yet **26,5%** of the interviewees say they completely agree and **26,2%** somewhat agree when told that it is better to leave the country with a smuggler than to try and gather documentation to do it regularly.

• **79,1%** of interviewed people mention they have, at some point, discussed with family or community members the implications going to live abroad could have. Thus, the family setting seems to be a relevant space for decision making.

• **36,1%** of interviewees somewhat agree that if they stay in their country, they won't be able to pursue further studies after high school, which tells us it is important to reinforce attitudes towards further education.

• 61,4% are completely sure that they would like to find study opportunities in their own country. Likewise, 40,8% of interviewees are somewhat in agreement and 37,4% completely in agreement with the statement that they would be interested in options to stay in their countries and create a life plan. Therefore, we recommend working on skills to allow for a life plan in their country.

• **50,9%** of those interviewed understand the process to apply to a scholarship. It is important to inform the rest of the population on how to proceed in such cases, as well as disseminate information about existing scholarships, requirements, application periods and other relevant issues to consider to get one.

• On the other hand, **57%** of the participants indicated they don't understand how the procedure works to build a resumé. Our communication campaign can be aimed at directing the young to places where they can build their job seeking skills.

Media



MORE COMMONLY USED MEDIA

- 73% Television
- 61.9% Social media
- 38.3% Radio
- 27.6% Newspapers
- 14.8% Magazines



MOST USED SOCIAL MEDIA

- 88,1% Facebook
- 86,4% WhatsApp
- 69,2% YouTube
- 41,5% Instagram
- 29,9% Snapchat
- 12,4% TikTok
- **11,6%** Twitter



PREFERRED CONTENT IN SOCIAL MEDIA

- 64% Video
- 46,3% Memes
- 36,4% Photography
- 21,6% Posts from friends
- 20,5% Drawings and comics
- 20,1% Stories
- 12,4% Posts from celebrities



PREFERRED IN-PERSON ACTIVITIES

- 80,2% Sporting events
- 16,3% Outdoors movies
- 12,7% Murals and graffitti
- 12,4% Flyers
- 12,0% Dramatic arts